# Mail.





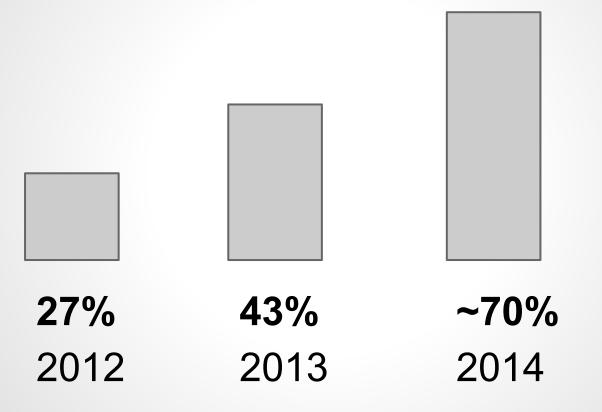
#### **Beyond Email.**

Try the alpha

Hello.

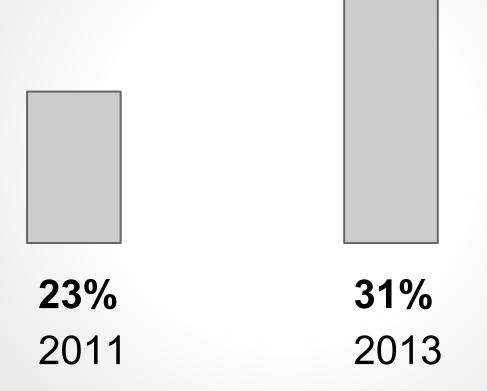
# Mobile.

#### **Opens are all mobile.**



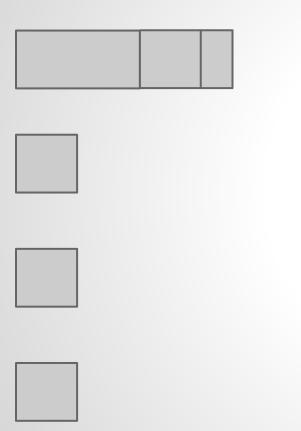
Litmus. http://blogs.constantcontact.com/fresh-insights/email-on-mobile/

#### **Open rates are up too.**



http://venturebeat.com/2013/09/04/email-mobile-marketers/

#### **Email clients are back.**



#### 44% iPhone, iPad, Mac

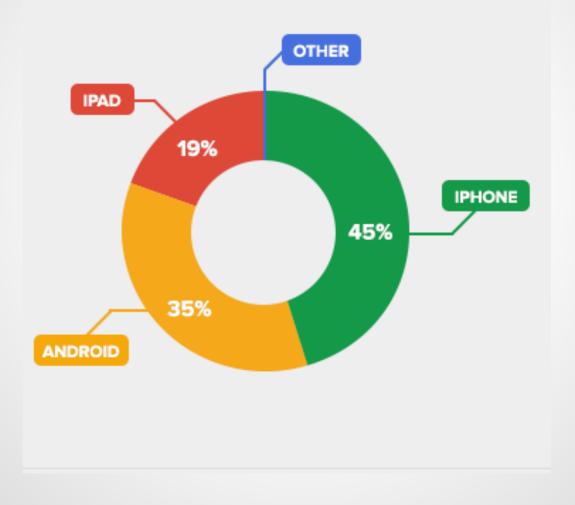
#### 12% Outlook

#### 12% Gmail

#### 11% Yahoo

2014 Litmus

## It's mostly the default apps.



#### **Replacing email seems nichey**



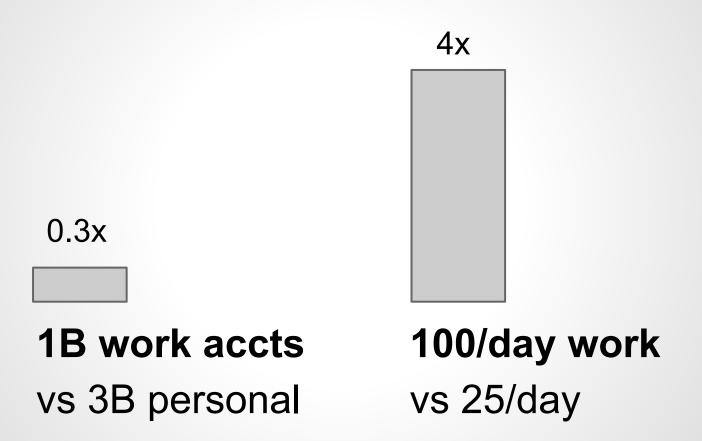
#### Best Chart Rankings\*

#93 in Kids Games (iPhone) on Nov 21, 2013 #98 in Kids Games (iPad) on Nov 22, 2013 #1 in Productivity (iPhone) on Mar 17, 2013 #2 in Productivity (iPad) on May 24, 2013 #2 in Top Apps (iPhone) on Feb 8, 2013 #63 in Top Apps (iPad) on May 23, 2013

Today's Chart Rankings\* #108 in Productivity (iPad) #111 in Productivity (iPhone)

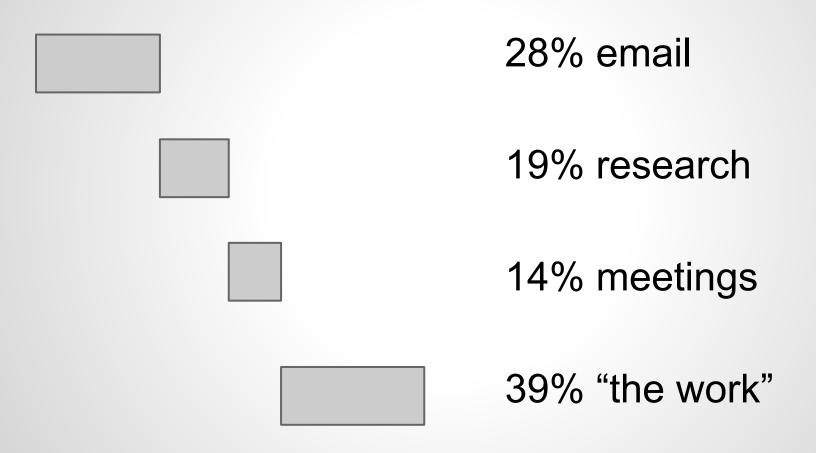
# Lots of it.

### It's also mostly for work.



Radicati. http://www.radicati.com/wp/wp-content/uploads/2013/04/Email-Statistics-Report-2013-2017-Executive-Summary.pdf

#### **Email time is 2x meetings.**



McKinsey/IDC http://mashable.com/2012/08/01/email-workers-time/

#### 1 in 4 emails are important.

14% of work emails are critical.

10% just important.

75% not important.

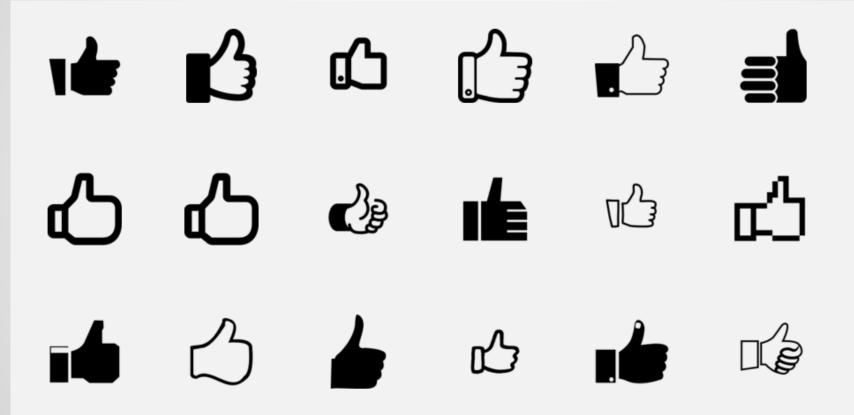
Mimecast. http://mashable.com/2012/06/07/most-work-emails-not-important-study/

# Stagnation.

#### Why the work vs. personal gap?



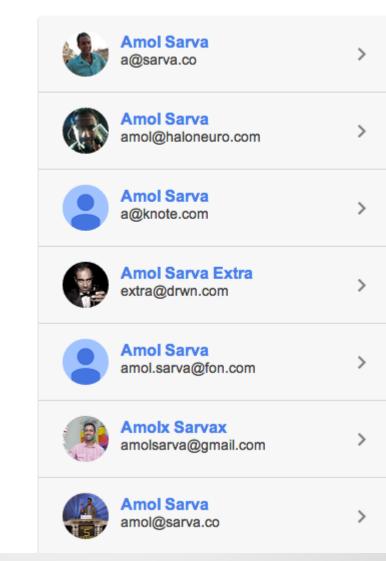
### Specifically, the gap is innovation.



## You are not you. Identity is conflicted

Google

#### Choose an account

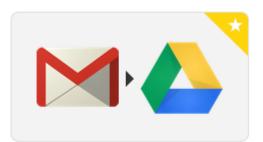


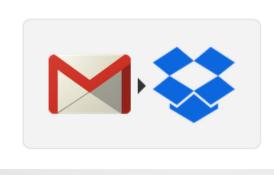
# Adding is slow. You'd never do this for a work thing (again)

Advanced		1 5	-			
Add Connec	tions					
Invite your c	ontacts					
Quickly find people you may know by searching your email contacts:						
Μ	YAHOO!	0	@			
Gmail	Yahoo!	Hotmail	Other			

#### **Exporting via API is rare.**







### Where are the "apps for mail"?

Action     Kiry(e)       Compose     p       Search     p       Back to threadlist     p       Newer conversation     p	Custom keyboard shortcuts by Alan S Lets you customize keyboard shortcut mappings. Adds a new Settings tab from which you can remap keys to various actions.	<ul> <li>Enable</li> <li>Disable</li> <li>Send feedback</li> </ul>
Today (Tue, Jul 29) 9a Dr. Appointment 1:30p Lunch w friends 4p Pick up Eli at SFO	Google Calendar gadget by Ben K and Garry B Adds a box in the left column which shows your Google Calendar. See upcoming events, locations, and details.	Enable     Disable     Send feedback
Congle Raye - Maps from this oreal  Congle Raye - Maps from this oreal  Congle Raye - Maps from this oreal  Congle Raye - Second Secon	Google Maps previews in mail by Mark K Shows Google Map previews of all the addresses found in an email.	Enable     Disable     Send feedback
<ul> <li>Google Voice</li> <li>▶ 00:01 </li> <li>▶ Reply → Forward</li> </ul>	<b>Google Voice player in mail</b> by Robert D Lets you play voicemails left on your Google Voice account right from the email notification.	<ul> <li>Enable</li> <li>Disable</li> <li>Send feedback</li> </ul>

# Unbundling.

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salesforce 1e (4)		202.jpg - Sent from my Verizon Wirel	ess lar ver @	12/31/11
		207.jpg - What do you think? Sent fro		12/31/11
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	esk new 2013 08 LIC Bank - H			
	tordown	g - That's Qual		12/31/11
□ ☆ □ Little Ones (2)	Pre-K We Notes	kly Newsletter S		12/31/11
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#### **Beyond Email.**

Try the alpha

Hello.